CFI Suite

Built on NetSuite® for the
Contract Furniture Industry

CFI Suite
NetSuite® for the **Contract Furniture Industry**

CFI Suite

enables the dealer to manage nearly their entire company on one business system, improving efficiency, scalability, decreasing operational costs and increasing profitability.

CFI Suite

Solving the Industry's Biggest Challenges

CRM

A complete and integrated Customer Relationship Management Solution that gives you a 360° view of your customer. From Sales Force Automation, Partnership Management to a Full-Fledge Marketing Automation, NetSuite automates your CRM processes while keeping a single source of truth in-line with your Cloud-Based ERP. Oversee the entire life-cycle of your customer's journey within immediate reach, from lead-to-sales opportunities, to sales orders, renewals, fulfillment, cross-sell, upsell and support.

Accounting & Financials

The **#1 Cloud Financial Management Solution** used by **24,000+** companies globally, helps expedite your Financial Transactions, accelerate your Financial Close and ensure compliance. The Multi-Company Cloud Platform ensures real-time visibility into the Financial KPIs of your company from Consolidated to Individual Transactions. Fully integrated with your CRM, Order Management, Inventory Management and E-Commerce, NetSuite helps to streamline the overall company's processes.

Automation & Integration

The native functionality of NetSuite allows dealers to benefit from the leading industry best-practices with tools that provide a visual construction of the business processes. From Approval Routing, Validations to Automated Emails, NetSuite Automation ensures that redundant tasks are processed effortlessly. CFI Suite can easily connect to other Third Party plug-ins available in its Market Place, and Open APIs which can be integrated for more complex connections.

Solving the Industry's Biggest Challenges

Project Management

CFI Suite allows dealers to get an accurate Insight into their Orders and an understanding of the true costs and profit of their projects. CFI Suite ensures to provide calculations of Gross Profit, Commissionable Gross Profit along with identification of discrepancies across the order chain.

True Cloud Computing

Run your contract furniture operations with nothing more than a browser and Internet connectivity. Integrate with any 3rd party system using Open APIs. With CFI Suite, Software Upgrades, Security, Compliance and Downtime are no longer constraints. As the world largest Cloud ERP Vendor run by more than 24,000 customers, NetSuite provides Cloud Infrastructure to ensure businesses can run with complete confidence anytime, anywhere.

Business Intelligence Analytics

CFI Suite includes an accurate view of your business, from the executive level to the front lines, thus making room for reduced time in effective decision-making. Dealers now have access to powerful reporting and query capabilities into their data with easy-to-use analysis tool that includes Excel-like formulas and pivoting of data. CFI Suite comes with real-time dashboards for each of your departments and different roles, ensuring they all have a snapshot on their duties and KPIs including reminders to ensure all items are dealt with.

Why CFI Suite?

Line Import Tool

Improve time to quote with simple Drag and Drop importing of SIF, csv, xml files and more on the Quote transaction.

Multi Line Edit Tool

Allows update of Pricing in Group and gives the ability to mass update various item lines through one click, while ultimately saving administrative efforts for SIF file exports.

Project Insights

Real-time analytics on orders being processed with ability to monitor forecasts, including WIP costs. Ensures realistic cost forecasts while respecting accounting standards of the Contract Furniture Industry.

Document Capture

Enables automated transaction creation using OCR technology and a specific email address, helping in time optimization.

CFI Connectors

Facilitates real-time connection with Dealers, ensuring accuracy of data

The Right Platform
The Right Partner

With over 15 years

of implementing, supporting and customizing
NetSuite for our clients, we want to make our past
experience your future success.

"A lot of contract furniture providers
are running their businesses
with multiple systems and using
anywhere from 5 to 10 different
pieces of software that aren't
integrated, and that don't 'talk' to
one another."

Marcus Dallacqua

Partner | ERP Success Partners

CFI Suite
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